



U.S. Small Business
Administration

**The SBA works to ignite change and spark action
so small businesses can confidently**



START • GROW • EXPAND • RECOVER

Your Local SBA District Office Can Help

Contact Us

San Antonio District Office
615 E Houston St. Ste. 298
San Antonio, TX 78205
U.S. Small Business
Administration

Office (210) 403-5900
<https://www.sba.gov/offices/district/tx/san-antonio>



@SBA_SanAntonio

Work With Us

David Elizondo
Deputy District Director
210-403-5926, david.elizondo@sba.gov

Increasing Your Confidence & Business Smarts

START • GROW • EXPAND • RECOVER

District Loan Statistics for Fiscal Year 2020

7(a) Loan Program

Total 7(a) loans for the district - **617** loans amounting in **\$461,981,700**

Microloan Program

Total Microloans for the district - **42** loans amounting in **\$1,135,055**

504/CDC Loan Program

Total 504 loans for the district - **98** loans amounting in **\$98,598,000.**

District Loan Statistics for SBA Disaster Assistance

Economic Injury Disaster Loan

Total EIDL loans for the district - **54,066** approved loans amounting in **\$2,994,569,102**.

- Economic Injury Disaster Loan (EIDL) Program added another 3.6 million small business loans valued at \$191 billion, as well as an additional 5.7 million EIDL Advances worth \$20 billion.

Texas EIDL Advance:

Applications approved: 518,484

Dollar Amount: \$1,949,021,000

District Loan Statistics for SBA Disaster Assistance

Paycheck Protection Program

Total PPP loans for the district - **82,702** approved loans amounting in **\$7,959,002,398**.

- In FY20, the Paycheck Protection Program (PPP) provided an additional 5.2 million loans worth more than \$525 billion

Build Capacity as Your Business Develops

GROW • EXPAND

Qualify for Federal Contracts with Certifications



The SBA works with federal agencies to award at least 23% of all prime government contracting dollars each year to small businesses that are certified with the **SBA's contracting programs**. Programs include:

8(a) Business
Development
Program

Historically
Underutilized
Business Zones
(HUBZone)
Program

Women-Owned
Small Business
(WOSB) Program

Service-
Disabled
Veteran-Owned
Program

Learn more and determine your eligibility at
[certify.SBA.gov](https://certify.sba.gov)

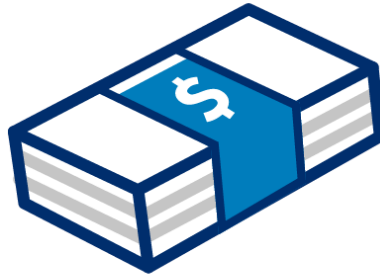
Qualify for Federal Contracts with Certifications



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SBA District Office	Small Business Dollars	Small Disadvantaged Business Dollars	8(A) Procedure Dollars	Veteran Owned Small Business Dollars	Service Disabled Veteran Owned Small Business Dollars	Women Owned Small Business Dollars	Certified HUBZone Small Business Dollars
SAN ANTONIO DISTRICT OFFICE	\$1,999,943,141	\$1,200,881,355	\$308,432,983	\$612,892,104	\$545,231,885	\$388,950,122	\$211,584,039

Need Access to Capital? The SBA Can Help



https://twitter.com/sba_SanAntonio

1. Need a Business Loan to Start, Grow, or Expand?



The SBA works with approved lenders to offer **microloans** and **SBA-backed loans** with:

- Competitive terms
- Lower down payments
- Flexible overhead requirements
- Counseling and education



How Can an SBA-backed Loan Help You?



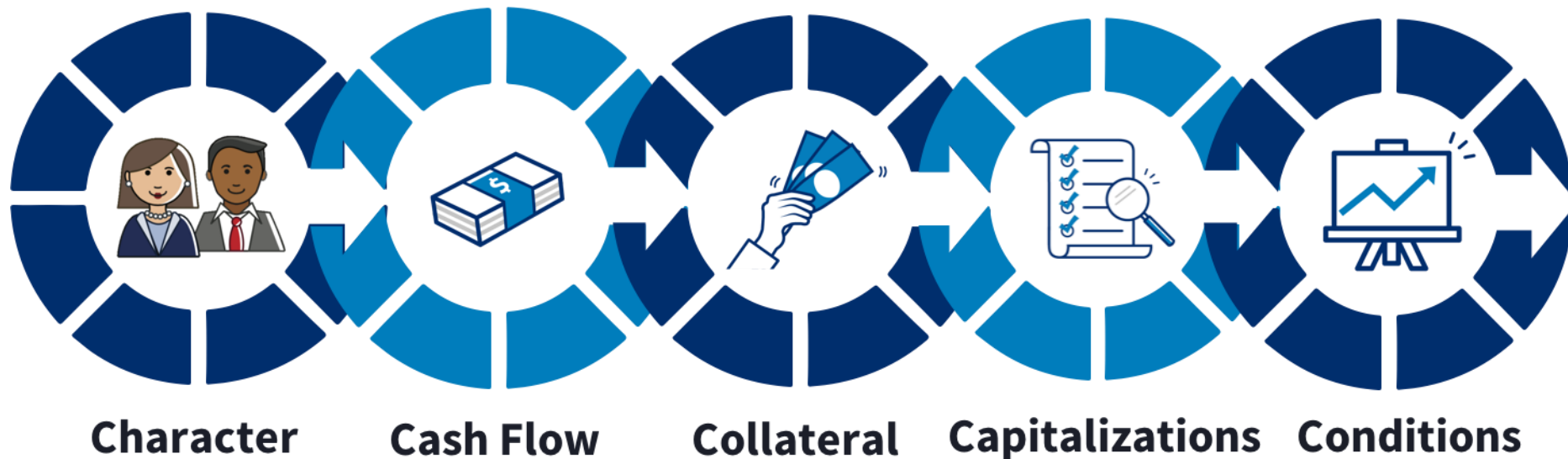
- Launch, grow, or repair a start-up
- Start or purchase a small business
- Access revolving credit or working capital for day-to-day expenses



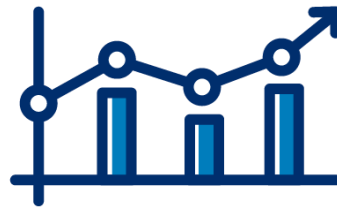
- Purchase, renovate, or expand facilities
- Purchase inventory, equipment, or machinery
- Purchase land or real estate
- Export a product or service

Determine Your Creditworthiness

Your local SBA District Office or SBA Resource Partners can work with you to determine your creditworthiness using the **5 Cs Model**:



Reimagine Your Potential as You Branch Out



Interested in International Trade or Exporting?



Nearly 96 percent of consumers live outside the U.S.



Two-thirds of the world's purchasing power is in foreign countries



Evaluate your readiness & learn more by visiting **[SBA.gov/exporting](https://www.sba.gov/exporting)**



The SBA Can Help You Go Global

1



Get Counseling & Training

- U.S. Export Assistance Centers (USEACs)
- Small Business Development Centers (SBDCs)

2



Find Buyers Internationally

- State Trade Expansion Program (STEP)

3



Get Export Funding

- Export Express Loans
- Export Working Capital Loans
- International Trade Loans

Who Can Help?

If you are looking to go global with international trade, tap a USEAC to:

- **Explore** the process of exporting
 - **Get help** with export financing and transactions
-

Office of International Trade

Alale Allal

U.S. Small Business Administration

Office of International Trade

Regional Export Finance Manager, Texas & Oklahoma

1919 Smith Street, Ste. 10087

Houston, Texas 77002

202-412-4657

alale.allal@sba.gov

<https://www.sba.gov/offices/headquarters/oit>

Triumph Over Adversity

RECOVER

Disasters Happen. Prepare Your Business.



An estimated 25% of businesses don't reopen after a major disaster.*



Businesses can protect themselves with an up-to-date plan of action.



Prepare your business & learn more by visiting [**SBA.gov/prepare**](https://www.sba.gov/prepare)



*According to the Institute for Business and Home Safety (IBHS).

SBA Disaster Assistance Loans

Each year, the SBA provides billions of dollars in low-interest, long-term **disaster loans** to help small businesses, homeowners, and renters recover from declared disasters. Loans may cover:



**Real
Estate**



**Personal
Property**



**Economic
Injury**



**Machinery &
Equipment**



Inventory



**Active Duty
Military**

SBA Resource Partners



Austin SCORE Chapter #249 – Main Office
Westland Park
5524 Bee Caves Rd., Ste. M-100
Austin, TX 78746
Phone: 512.928.2425
www.scoreaustin.org

San Antonio SCORE Chapter #164 – Main Office
Hipolito Federal Courthouse
2nd Floor, Ste. 298
615 E. Houston Street
San Antonio, Texas 78205
Phone: 210.403.5931
www.sanantonioscore.org



LiftFund Women's Business Center
San Antonio Central Public Library
600 Soledad Street
San Antonio, TX 78205
www.liftfund.com



Veterans Business Outreach Center
1407 E. Freddy Gonzalez Dr.
Edinburg, TX 78452
www.utrgv.edu/vboc



South-West Texas Border SBDC Network Office

UTSA Institute for Economic Development (IED)
501 W. Cesar E. Chavez Blvd.
San Antonio, Texas 78207
www.txsbdc.org

UTSA SBDC – San Antonio
210.458.2450

Texas State SBDC – Austin
512.420.9379

TAMIU SBDC – Laredo
956.326.2847

Sul Ross – Eagle Pass
830.758.5022

UHV SBDC – Victoria
361.485.4485

ASU SBDC – San Angelo
325.942.2098



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Questions?

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